

# Stay to Play Policy

# **Frequently Asked Questions**

The following FAQ addresses indoor National Championships.

# 01 What is Stay to Play?

Stay to Play is the Volleyball Canada (VC) accommodations policy for all National Championships. Participating teams are required to book hotel rooms through their event's housing provider in order to be accepted into the tournament.

# 02 Who are the Accommodations Management Providers (AMP)?

AMP's are hired by VC or the local event organizers to manage the accommodation needs for all of the teams participating in the event. They are private businesses with established connections in the hotel industry with the ability to negotiate the best rates and to accept large volume room bookings.

### 03 How do I book via the Accommodations Management Providers (AMP)?

Links to the AMP's event booking portal will be provided on the event website once it is open to teams. Links will also be provided to teams in the event registration confirmation email.

# **04** Will the list of approved hotels be released prior to the Accommodation portal opening date?

VC will post the list of approved hotels for each National Championship in the weeks leading up to the opening of the accommodation and registration portals. This will provide teams with the time to research the available hotels prior to booking.

Please note that bookings may not be completed until the official accommodation portal opens; teams who book prior to this time will be asked to cancel and rebook their rooms once the portal opens.

# **05** I live within the event specific distance from the competition venue, does the Stay to Play policy apply?

No, teams who reside within the distance specified for their specific event (posted on the event website) are not bound by the Stay to Play policy.

#### 06 Are there exemptions from the Stay to Play policy?

Volleyball Canada will consider requests under the two following categories:

Proximity Exemption Request: If your team is based within the specified driving distance from the competition venue OR you are planning on staying with family or friends that resides within the specified driving distance from the competition venue, you may be eligible for an exemption from the policy.

Special Exemption Request: For exemption requests that do not fall under the above category, please fill out this Special Exemption Request.



Please note, previous booking exemptions will no longer be considered. Teams who book a hotel room outside of our Stay to Play policy will be required to cancel their hotel bookings and book through the designated hotel provider.

Exemption forms are available on each event website.

In order to receive a proximity exemption, the team may be required to provide the full name, address and contacts of the friends and/or family they will be staying with. Volleyball Canada reserves the right to contact the friends/family in order to confirm that the team is staying with them.

## 07 Are friends and family required to stay in hotels identified by the AMP?

No, friends and family are not required to stay in the hotels identified by the AMP but are welcome to book as a part of the team reservation.

### 08 Do I need the Team Code in order to book my team's hotel?

A Team Code will be required for all teams to book accommodation. Team Code's will be provided to teams in the event registration confirmation email. It is required for VC to confirm that your team has booked with an approved hotel and is compliant with the Stay to Play policy.

# 09 Will the AMP contact us about Stay to Play?

In their role of managing hotel reservations for VC National Championships, the AMP may contact teams directly.

### 10 Why is Volleyball Canada using a Stay to Play policy?

The Stay to Play policy ensures that all teams looking for accommodations for a VC National Championships will be able to find suitable accommodations. In addition, the Stay to Play policy also ensures that:

- A competitive rate is provided to participating teams
- Hotels closest to the competition venues are selected for shorter transit times
- Hotels are able to service youth sports teams

#### 11 Who determines the rules for Stay to Play?

Volleyball Canada determines the guidelines and procedures for the VC National Championships Stay to Play policy. The AMP then implement the policy for their respective event on behalf of VC.

#### 12 Why isn't the hotel I want on the Approved List?

The AMP consider proposals from any hotel that want to be on the Approved List. However, hotels cannot be forced to offer a room block for an event; it is a business decision made by the hotel.

- Sometimes hotels have other business booked and they do not have any rooms or enough rooms available to provide a block.
- Some hotels offer rooms at rates that are too high.
- Some hotels are just not suitable for youth sports teams or prefer not to do business with sports teams.



### 13 How does Stay to Play help my team?

Benefits for teams from Stay to Play include:

### Fixed group room rates for the Tournament dates

- Stay to Play leverage allows us, through the AMP, to negotiate fixed room rates for our blocks. Without Stay to Play, a significant number of hotels in the best locations would be available only at significantly higher rates than they are now.
- Stay to Play allows us to hold hotels to "Rate Integrity," teams are guaranteed one price for their booking. Prices cannot increase closer to the tournament dates.

### **Guaranteed Room Type and Blocking**

- Teams are guaranteed they will get the room type (double or king) they reserve; no more arriving later in the evening to find there are no doubles left even though that is what you reserved.
- The AMP and the hotels make every effort to block each team together in the hotel.
- Prices are based on 4 person per room occupancy, therefore teams will not be paying additional fees for 'extra guests'.

# 14 I can get a better price for one of the approved hotels using an online discount website, can I book via this alternate site?

Teams are not permitted to book their hotels outside of the accommodations portal, even for approved hotels. When booking outside of the AMP, VC is not able to track your booking, therefore your team will not be compliant with the Stay to Play policy and may not accepted into the tournament.

# 15 Why do I have to wait to book my hotel room until after I have registered my team?

This is done to ensure that teams have successfully registered before confirming accommodations. Some hotels require a non-refundable deposit which cannot be returned if the team doesn't get accepted into the tournament.