



Volleyball Canada

Volleyball Canada Board of Directors
Tuesday April 11th, 2017, 8:00pm.
Dial in details :1-877-385-4099
Code: 8946592

Minutes:

In Attendance: Debra Armstrong; Alain D'Amboise; Monica Hitchcock; Kevin Boyles; Dan MacIntosh
Julie Young; Howard Hum **Staff:** Mark Eckert

1. Welcome

2. Review and Approval of Previous minutes

Motion: Alain D'Amboise **Second:** Monica Hitchcock **7-0**

3. External Relations Update:

- FIVB
 - o Project Nucleus
 - 16 'wealthiest countries' by GDP
 - Goal of growing interest in volleyball
 - No longer funding development in the category I and II countries
 - New World League/Grand Prix
 - 16 team invitational event for both genders
 - Name to be determined
 - FIVB retaining all TV rights and absorbing all production costs
 - Savings will be anywhere between **750k – 900k for VC**
 - Snow Volleyball
 - FIVB aspiring to have a discipline in the Winter Games
 - Numerous competitions being held in Europe
 - Red Bull Canada looking at linking with "Crashed Ice"
 - NORCECA
 - o Recent tone seems positive
 - o Good support from NORCECA with streaming rights
 - Sport Canada
 - o Myself and Michelle O'keefe had a meeting with the Minister
 - Topics included : Team Sports and excellence review
 - Minister's focus is on Participation
 - Was introduced to Dan Smith new DG
 - o Had individual meetings with Sean O'Donnell and Dennis Blinn for updates on SFAF , Next Generation, and AAP
 - o Next Gen is at Treasury
 - o Excellence Review is complete and given to the Minister
 - o No question that staff turnover is going to impact on time delivery of programs
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- Budget included an increase in funding for AAP, can't say how much of that will translate to individual increases, for sure something, but SC has a major unfunded liability with outstanding tuition vouchers.
- I am not real confident we will see next gen money in this fiscal year, if we do it will go the fall training programs and travel
- We have had recent success in getting more money for event from Sport Hosting.
- Staff turnover at the senior level poses a risk to the timely delivery of Next Gen, SFAFF, and the Excellence review
- New DG is Dan Smith – previous Sport Canada senior management
- COC
 - Spring COC Session April 22nd, 23rd
 - Focus on the board election
 - Large number of nominations submitted

4. Operations

- Indoor Teams Update attached
 - All coaches and staff have been selected
 - Men's FTC attached
 - Real positive trip to France
 - Women's Centre attached
 - As you can see from the report we are getting some traction
 - Para Team Update attached
 - Positive CPC election results from a VC perspective
 - Hosting Zonal Championships in Montreal
 - Teams will be training at Edmonton Championships
 - Beach Team Update attached
 - Carding is going from 9 – 16
 - Women came 2nd and 4th in Mexico, Men 4th

 - Referee Project Update attached
 - Project implementation has begun
 - Retail/Merchandise attached
 - Lulu pop up store in Edmonton at Nationals
 - Domestic Update attached
 - E-learning revenue close to 175k , 10% back to PTA's
 - High revenue part of why the overall forecast is positive
 - International Events attached
 - Both Sr Pan Am and Jr Am look like they will be profitable
 - Grand Prix will a challenge to operate financially
 - National Championships attached
 - Well on our way to 938 teams
 - Lots of new brand investment
 - Web/Brand Implementation attached
 - Working through the hiccups people had.
 - Most issue were attributed to old browsers and
 - Ethics attached
 - Dan did an update of the one outstanding case still open
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5. Nominations

- One completed nomination form has been received
- Reminder to the existing Board who are putting their name forward to do so by May 18th
- Still actively recruiting at least one more individual

6. OVA Letters

- Discussion on the OVA letters and survey initiative
- Seems to be based on more interest in providing operational input
- Many cases PTA measures and KPI's conflict with National initiatives
- An opportunity for 'Volleyball In Canada' discussion

7. President's Council

- Currently there is no leader for the President's council
- James Cress (VNB) will act as chair for the upcoming meeting
- Presidents Council is the forum that we will discuss the OVA survey

8. Financial Update

- Forecast 2016-2017
 - o Approved 16-17 budget was a loss of 59k
 - o Currently, we are sitting at a net of 125k before the NRS loss
 - o Includes 125k of potential bad debt of RE7
 - Met with them last week and still say they are 100% committed to payment
 - o Expect surplus to grow
 - o Would like to send to the membership
- Budget 2017-2018
 - o Current draft of budget is breakeven
 - o Aiming for a surplus in the 10 – 20 k range

9. In Camera

10. Next Meetings

- May 16th Conference Call
- **Convention**
 - o **June 14th** 2018 Planning Meeting
 - o **June 15th** ED Meetings and Hall of Fame
 - o **June 16th** Convention
 - o **June 17th** AGM

*****Convention will be held June 14th to 17th in Edmonton*****

11. Adjournment

Motion: Kevin Boyles

Second: Howard Hum

7-0
