



Volleyball Canada Board of Directors Meeting
Tuesday November 25st 2014 / 8pm est
Dial in details : 1-877-385-4099
Code : 8946592#

Minutes :

In Attendance: Debra Armstrong; Monica Hitchcock; Alain D'Amboise; Howard Hum; Julie Young; Dan MacIntosh; Kevin Boyles **Staff:** Mark Eckert

1. Review and Approval of Previous Minutes

- Incomplete sentence on page 2, " Alain asked if the board would be discussing the new NTCC format"

Motion: Dan MacIntosh

Second: Monica Hitchcock 7 – 0

2. External Relations Update:

- NORCECA/FIVB Report – Hugh followed up on his written report on the current state of both FIVB and NORCECA operations and discussed the FIVB Congress.
- COC – Mark attended COC session meetings and leadership summit, COC is working towards mounting an Olympic bid for either summer or winter. Volleyball Canada has submitted an IT request thru the NF enhancement fund.
- OTP – Glenn attended in person for the first time, went well, we will receive notification January 16th

3. Operations

- Men's Team - attached
- Women's Team - attached
- Sitting Team - attached (update 30k for 3 years City of Edmonton)
- Domestic Development - attached
- Sponsorship - attached
- Sponsor Servicing - attached
- Social Media - attached
- IT - attached



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- VRS - attached (Debra is having ongoing dialogue with Tom Jones regarding VBC's involvement
 - Replica Jersey - selling replica and authentic jersey's online with Mizuno
 - Christmas Auction - pilot program to see if there is a market pre-market focusing on volleyball related items for the upcoming season, this will augment not replace the spring auction
 - Staff Meeting - staff planning meeting was held last week, the following partners joined us , OTP, COC, Minister's office and Sport Canada

Financials

- Update – discussion on current finance and year end forecast, discussed the problem areas we had this year, World League, Grand Prix and the Women's budget. Concern over messaging to the membership, need to prepare communications so this is not seen as a surprise and need to have clear plans to go forward.
- Current forecast is for a 230k loss reducing our surplus to 100k. 2015 – 2016 budget will need to address and look for more ways to tighten up.

4. Event Update

- 2015 Open Event
475 teams entered to date, scheduling a women's international match as well as Hall of Fame as part of the 2015 Open.
- World League
Canada is in a pool with Cuba, Argentina and Bulgaria, Cuba and Canada will open WL playing in Calgary as part of the 2015 Open
- Grand Prix
We have been placed in group 2

5. Sponsors

- Mizuno attached (shoe shelf photo with Gavin)
- Maui and Sons having some difficulty in contract compliance
- Wilson renewing
- Tachikara renewing
- SA renewing

6. Rally for Rio

- Numbers Update 30k
- Board Engagement connect with your contacts



7. Training Centre Bid Update

- RFP Dan provided an update on the RFP process

8. Next Meeting (s)

- January 29th 10am. – 5pm. In person Ottawa
 - Note Change in Start Time
- January 30th 9am. – 3pm. In person Ottawa
- January 31st 8:30am – 5pm. Officials Summit Ottawa
- February 1st 8:30am – 1pm. Officials Summit Ottawa

9. Other Business

10. Adjournment

Motion: Dan MacIntosh

Second: Monica Hitchcock 7 – 0